



AMCO Streamlines Nationwide Inefficiencies

A logistics service company with locations across the continental US needed to find a way to continually expand without losing customer service and mobility.

“Our nature as a distribution company all over the country means we need something multiple users across the US can access. SME automated our process, reduced excessive costs, and eliminated inefficiencies in our technician tracking and billing.”

Burke Smith
Co-Owner
AMCO Distribution



SUCCESS STORY

AMCO Distribution

AT A GLANCE:

Customer:

AMCO Distribution

Location:

Carson, CA

Industry:

Logistics Services

Business Challenge:

Find a software solution to help continue expansion of new business segment and allow for future growth company wide in new locations.

Solution:

Service Management Enterprise integrated with QuickBooks and a Webconnect module to give all nationwide locations easy remote access.

Results:

Reduced costs, eliminated inefficiencies, and a streamlined service & customer tracking system for a custom fit software solution.

Customer Profile

AMCO Distribution is your single source solution for warehousing, trucking, local delivery, and home or commercial installation requirements. With locations across the continental US in California, Phoenix, Seattle, Las Vegas, New Jersey and Massachusetts, AMCO's logistics services provide the comfort, assurance, and security needed when handling your company's assets.

For more information visit:
www.amcodistribution.com

Business Challenge

Exclusively using QuickBooks for direct billing and inventory tracking, AMCO needed a new solution for their newly emerging business segment of servicing fitness equipment.

With the necessary accounting framework in place, AMCO needed a service tracking software solution that could sync with QuickBooks and be accessible via the web for any of their nationwide branches.

Solution Overview

Service Management Enterprise (SME) paired with a complete QuickBooks sync and web accessible module was the solution High 5 Software provided for AMCO Distribution and their fitness servicing.

SME is a complete software solution to run your service company with built in functionality to schedule, dispatch, manage work orders, track inventory, track customer service history, help desk, customized reporting, and project management.

Business Benefits

“SME automated our process, reduced excessive costs, and eliminated inefficiencies in our technician tracking and billing. SME is flexible from business to business giving a customized solution for any service business,” said Burke Smith, co-owner of AMCO.

AMCO is building for the future and continually looking for new ways their company can continue to expand with SME.



ISV/Software Solutions

